

**By:** Andrew Scott-Clark, Acting Director of Public Health

**To:** Graham Gibbens,  
Cabinet Member, Adult Social Care and Public Health

**Date:** 10<sup>th</sup> December 2014

**Subject:** Tendering outcome for Community Sexual Health Services

**Classification:** Unrestricted

**Decision No.:** 14/00143

**Past pathway:** This was considered by the Adult Social Care and Health Cabinet Committee on 4<sup>th</sup> December.

**Electoral Division:** All

### **Summary**

The initial round of competitive tendering for the community sexual health services has now concluded following the committee's approval of the key decision in May 2014. Four contracts have been awarded to Kent Community Health NHS Trust and Metro who submitted the highest scoring bids. The outcome of the subsequent round of tendering for the remaining services is presented in the accompanying exempt report.

#### **Recommendation:**

The Cabinet Member for Adult Social Care and Public Health, is asked to take the decision for Kent County Council to enter into a contract with the organisations, as named in the accompanying exempt report, to deliver Community Sexual Health Services for the administrative area of Kent County Council.

## **1. Introduction**

1.1. The purpose of this paper is to provide details of the outcome of the procurement process for community sexual health services in Kent, which was approved by the committee in May 2014. The results of a subsequent round of tendering for sexual health services for lots 1 and 2 are still commercially sensitive and are therefore presented in the accompanying exempt report.

## **2. Background**

2.1. In May 2014, the Adult Social Care and Health Cabinet Committee approved a proposal to award contracts for community sexual health services following a competitive tendering process for seven service lots.

### 3. Procurement Process

3.1. The tender evaluation process resulted in contracts being awarded for Lots 3, 4, 5 and 6, as outlined in the table below:

<b>Contract</b>	<b>Successful provider</b>
Lot 3. Psychosexual counselling services	➤ Kent Community Health Trust
Lot 4. Community Pharmacy co-ordination service	➤ Kent Community Health Trust (in partnership with Kent Community Pharmacy Partnership)
Lot 5. Co-ordination and monitoring of Chlamydia Screening Programme	➤ Kent Community Health Trust (in partnership with Terrence Higgins Trust)
Lot 6. Free Condom programme	➤ Metro (in partnership with University of Greenwich)

3.2. The evaluation panel concluded that none of the bids received for the remaining three lots (listed below) were suitable:

- Lot 1. Genito-urinary Medicine Service (GUM) with Contraception and Sexual Health Services (CASH)
- Lot 2. Young People's Sexual Health Services
- Lot 7. The Establishment and Facilitation of a Clinical Network in Kent

3.3. Public Health and KCC Procurement had a number of detailed discussions with the unsuccessful bidders, with a view to revising the service specifications and re-issuing invitations to tender.

3.4. Several bidders provided very detailed feedback which was incorporated in new specifications for the following two new service lots:

- Lot 1. North and West Kent
- Lot 2. East Kent

3.5. This change also provided the opportunity to incorporate requirements for HIV outpatient services and cervical screening (currently commissioned by NHS England) in line with recent national guidance on sexual health service commissioning. The requirement for a clinical network (previously Lot 7) has been incorporated into the revised requirements for Lots 1 and 2.

3.6. Tenders for these revised lots were submitted on 31<sup>st</sup> October 2014 and have been evaluated by a panel of commissioners from KCC and NHS England. The outcome of the tender evaluation is presented in a separate exempt report.

## **4. Financial Implications**

- 4.1. The maximum combined value of the four contracts that have been awarded will be £2,654,680 over two years. Payments will depend on activity and volume, so the actual amounts paid may be lower.
- 4.2. A maximum annual budget of £8.5m (including a notional allocation for treatment) has been set for remaining services lots.

## **5. Conclusion**

- 5.1. The procurement process for community sexual health services has resulted in contracts being awarded for three lots (3, 4, 5 and 6). Public Health reconfigured the service specifications for lots 1 and 2 and incorporated the former lot 7 as no suitable bids were submitted in the first round. This second process has now concluded and the successful bidders are identified in a separate exempt report.

## **6. Recommendation**

The Cabinet Member for Adult Social Care and Public Health, is asked to take the decision for Kent County Council to enter into a contract with the organisations, as named in the accompanying exempt report, to deliver Community Sexual Health Services for the administrative area of Kent County Council.

## **Background documents**

Making it work: A guide to whole system commissioning for sexual health, reproductive health and HIV, Public Health England, September 2014

[https://www.gov.uk/government/uploads/system/uploads/attachment\\_data/file/351123/Making\\_it\\_work\\_FINALE\\_full\\_report.pdf](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/351123/Making_it_work_FINALE_full_report.pdf)

## **Report Prepared by**

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